

Job Order Contracting (JOC) Program Management Support



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JOC Definition



Job Order Contracting (JOC) Definition

- ❖ Indefinite delivery / indefinite quantity process (IDIQ)
- ❖ Enables owners to complete a substantial number of individual projects with a single, competitively-awarded bid
- ❖ Construction tasks are based on preset costs in a Unit Price Book, a.k.a. Construction Task Catalog (CTC)
- ❖ Contractors bid an adjustment factor to be applied to the CTC, resulting in on-call contracts, competitively bid and awarded to contractors that are available to perform work at agreed upon prices



Different Delivery Methods for Different Construction Project Types



In-House
Staff

Construction
Management
(CM) at Risk

Unit Price
Contracts

Design-Bid-
Build

Time and
Materials

Design-Build

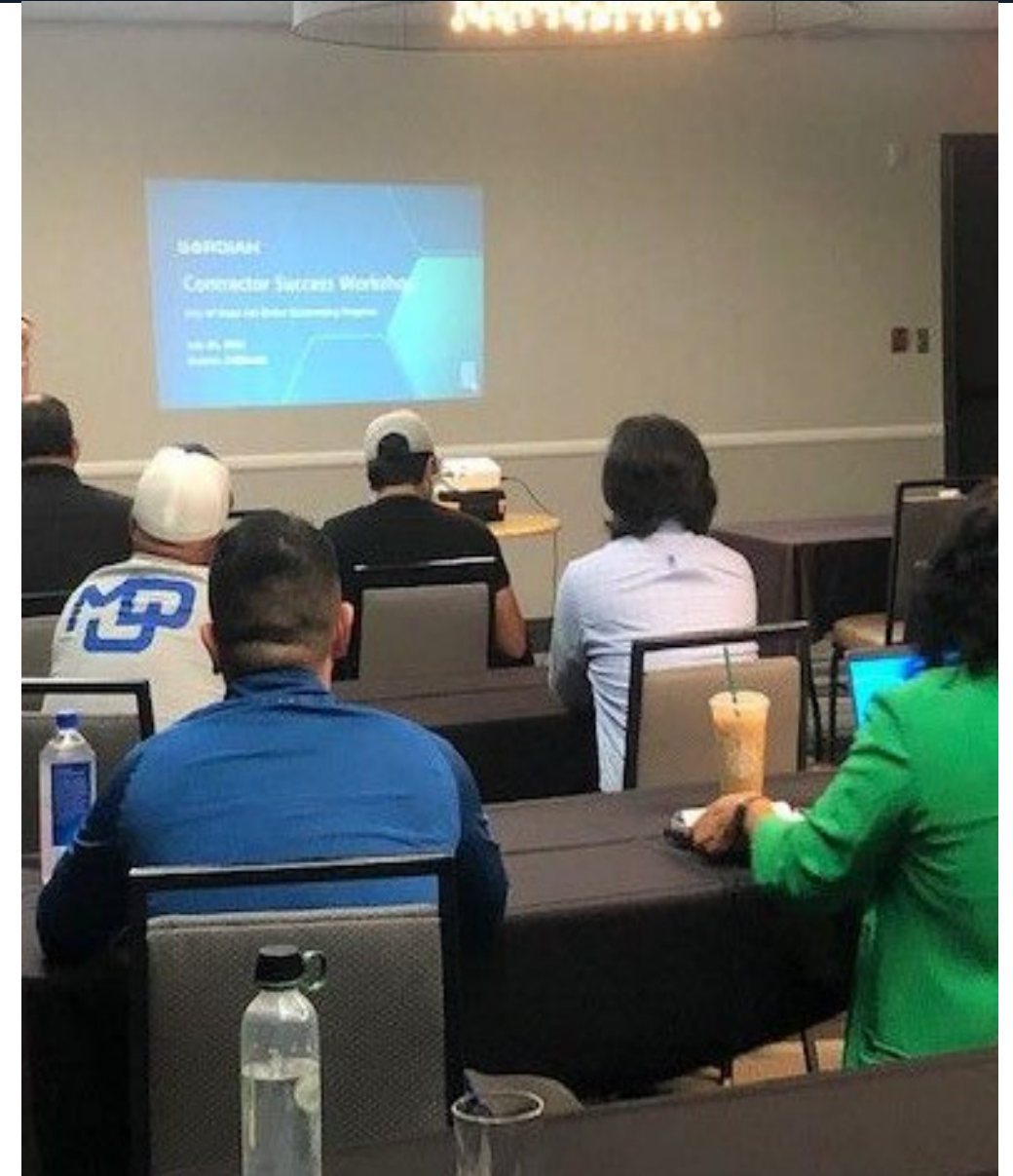
Job Order
Contracting

JOC Benefits



JOC Benefits

- ❖ Saves time and administrative costs on construction procurement
- ❖ Provides a transparent and auditable procurement process
- ❖ Collaborative construction procurement relationship
 - ❖ Non-adversarial relationship between owner and contractor
 - ❖ Contractors are subject to different motivators and behavior



Staff Recommendation



Authorize the Port Director to execute a contract with the Gordian Group, Inc. (Gordian) to support the Port's efforts to develop, implement, and run a successful Job Order Contracting (JOC) program.





Questions?

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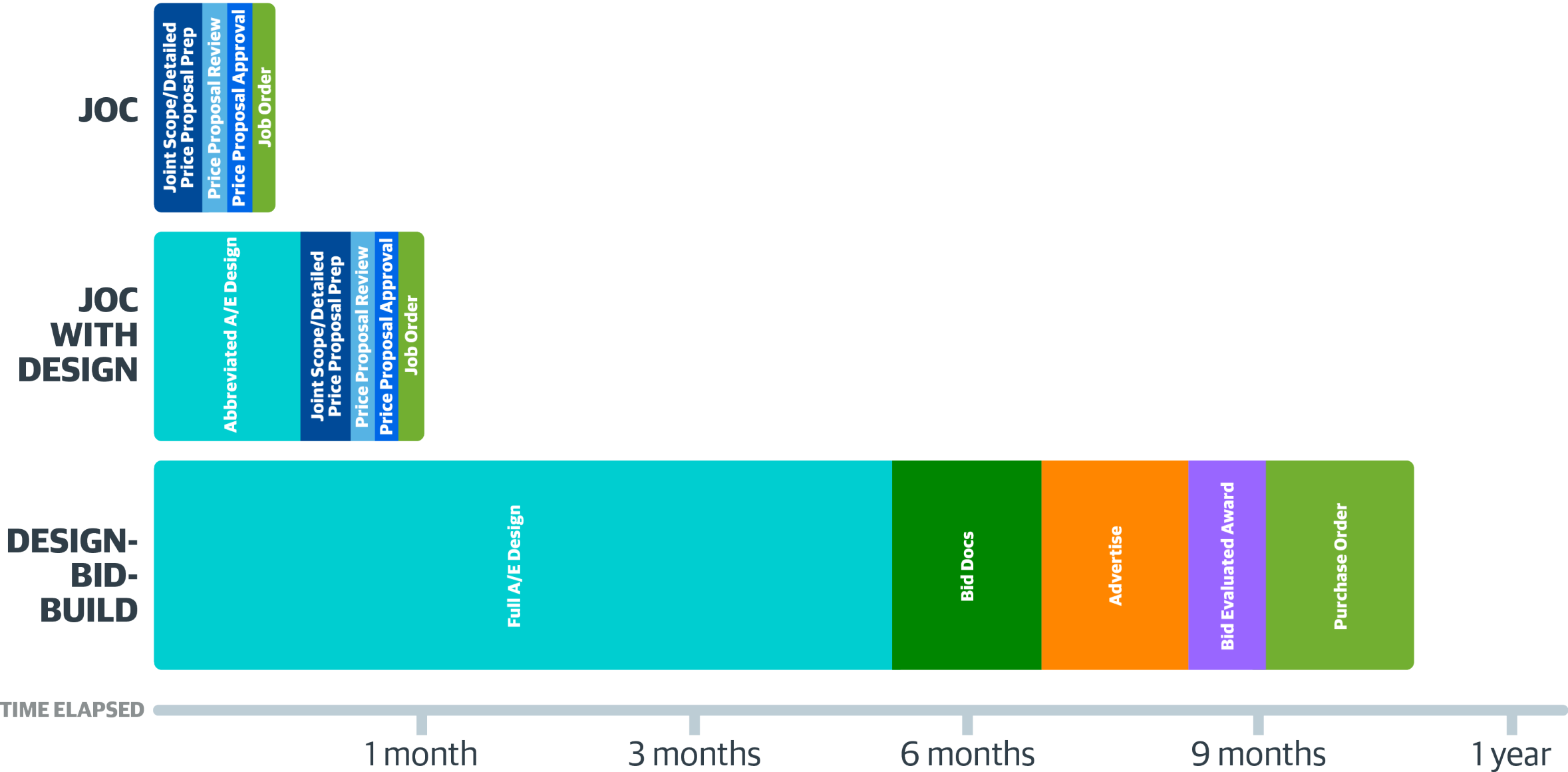
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JOC Value: Significant Time Savings



Industry studies and project examples demonstrate significant time savings with JOC



JOC Value: Significant Cost Savings

Industry studies and project examples demonstrate cost savings with JOC compared to traditional delivery methods.



Average **Construction Cost**
Savings

3-8% with JOC

Average **Administrative Cost**
Savings

24% with JOC

Trusted by 16,000+ Organizations Worldwide



Complete

> \$4B

of construction
volume per year.

Develop

> 179K

construction project
estimates.

Assess

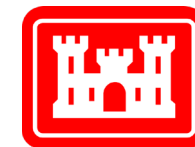
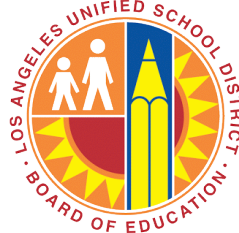
> 320M

gross square feet
of facilities.

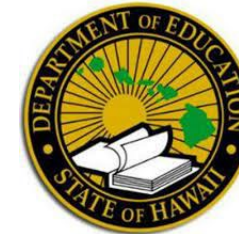
Execute

> 46K

construction
projects.



US Army Corps
of Engineers®



FEMA



Invite Contractors to Learn About JOC Program



Invite existing
contractors

Advertise in local
newspaper

Announcement
made via online
Bid Portals

Reach out to
specific trade
organizations

Invite contractors
via Gordian
Contractor
Support