

March 16, 2026



# Electrical Operations & Maintenance Services Contract Extension

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# OVERVIEW



Electrical utility service (12KV) at the Port's West Complex is provided by a Port-owned and operated electric distribution system.

Under the proposed contract extension, Bockmon & Woody would provide the following to support their operations and maintenance of the Port's electric utility systems:

- **Personnel:** Foreman, Troubleman, Lineman, Lineman Apprentice, Designated High Voltage Underground Splicer, Electrician, Electrician Apprentice, Line Crew
- **Vehicles and Equipment:** Boom truck, high range boom truck, line truck with digger assembly for pole installation and pole grabber, bucket truck, pole trailer, pole transformer trailer
- **Procurement Assistance:** Procurement assistance of routine materials, and assisting the Port with acquiring major equipment and materials

# OVERVIEW (CONTINUED)



The contract is structured into the following categories:

## Contract Cost Structure

|   | Category                                  | Yr 4, 2026-27 Costs | % of Contract |
|---|-------------------------------------------|---------------------|---------------|
| 1 | Annual Base Support Charge                | \$348,135.78        | 21%           |
| 2 | Estimated Annual Labor Cost over Bases    | \$1,106,448.40      | 65%           |
| 3 | Estimated Annual Vehicle and Office Costs | \$236,860.46        | 14%           |
|   | Total                                     | \$1,691,444.64      |               |

# OVERVIEW (CONTINUED)



## Years 1, 2 and 3 Contract Budget Performance

| Contract Year                                              | Contract Budget | Actual Expense | Variance      |
|------------------------------------------------------------|-----------------|----------------|---------------|
| Year 1, 2023-24                                            | \$1,461,133.47  | \$788,484.88   | \$672,648.59  |
| Year 2, 2024-25                                            | \$1,534,190.14  | \$980,841.33   | \$553,348.81  |
| Year 3, 2025-26<br>*Projected through end of contract year | \$1,610,899.66  | \$905,000.00*  | \$705,899.66* |



# LOCATION / SITE PHOTOS



West Complex



Substation



# ELECTRICAL CIRCUITS





# ELECTRICAL LINES





# ELECTRICAL SWITCHES





# TRANSFORMERS





# UTILITY POLES





# PREVIOUS BOARD ACTION



Resolution #8365, approved February 21, 2023, awarded a Master Professional Services Agreement to Bockmon & Woody Electric Co., Inc. for Electrical System Operations and Maintenance Services in the amount of \$1,461,133.47.



# BENEFIT TO THE PORT



Bockmon and Woody Electric Co., Inc., a locally owned service provider, currently providing operations and maintenance services for the electric utility infrastructure at the Port's West Complex. The company is recognized for its high-quality workmanship, efficiency, and reliability in maintaining the Port's critical systems.

# FISCAL IMPACT



The total cost for the proposed one-year contract extension is \$1,691,444.64. Future costs of the annual contract will be included in the FY2026-27 budget development process.



# FINDINGS AND RECOMMENDATIONS



Based on staff research and the need for continuity of electrical services, staff recommends the Board approve the Port Director to execute a contract extension for the Electrical Operating and Maintenance Master Professional Services Agreement with Bockman & Woody for the term of one year to March 22, 2027, with updated rates.



# Terminal Support Services Contract Award

Port of Stockton

Board of Commissioners

March 16, 2026



- A. Authorize execution of a Terminal Support Services contract with Metropolitan Stevedore (METRO)
  - Three-year term, two optional one-year extensions
  - Annual contract expense not to exceed \$5,000,000
- B. Approve a budget amendment increasing FY 2025–26 revenue and expense appropriations by \$2,000,000

- Port operates 14 public berths and 7 transit sheds
- Port serves as Terminal Operator for East & West Complex
  - Line-handling for all vessel types
  - Hose-handling for liquid bulk cargo
  - Terminal truck-loading and truck-unloading for general cargo
- SSA has provided services since 1997
- Port issued 180-day termination notice (effective March 1, 2026), later extended to June 1, 2026





- Benefits
  - Evaluate multiple qualified service providers
  - Confirm best-value pricing
  - Assess operational approaches that may improve service quality
- RFP issued January 5, 2026
- Voluntary pre-proposal conference January 20, 2026
- Proposals due February 12, 2026
  - 7 Proposals received

## RFP Respondents and Ranking

| Rank | Company                           | Location       |
|------|-----------------------------------|----------------|
| 1    | Metropolitan Stevedore            | Long Beach, Ca |
| 2    | SSA Conventional                  | Seattle, Wa    |
| 3    | Canton Stevedoring                | Orinda, Ca     |
| 4    | APS Stevedoring                   | Long Beach, Ca |
| 5    | Pacific Terminal Services Company | Long Beach, Ca |
| 6    | Pasha Stevedoring and Terminals   | Seal Beach, Ca |
| 7    | Amports                           | Benicia, Ca    |



- Maritime activity is exceeding mid-year expectations, resulting in higher terminal support service costs and terminal revenues
- 2nd quarter year-to-date expenses (~\$2.11M) have nearly consumed the \$3M appropriation, prompting a \$2M budget amendment to support terminal operations through FY 2025–26



- A. Authorize the Port Director to execute a contract for Terminal Support Services with Metropolitan Stevedore (METRO) for a three-year term, with two optional one-year extensions, with annual contract expense not to exceed \$5,000,000.
- B. Approve a budget amendment to increase the FY 2025–26 revenue and expense appropriation for terminal support services by \$2,000,000.